# TECHMGM

An initiative of the Montgomery Area Chamber of Commerce

Leveraging Data for Economic Development

Webinar Series – Week 2

Presented by AFCEA & PEO BES

Montgomery AFCEA Chapter
www.afceamontgomery.org

| Time | Session |
|---|---|
| **1100 - 1105** | **MS. CHARISSE STOKES**<br>Executive Director, TechMGM |
| **1105 – 1110** | **MS. KYNA MCCALL-PASTER**<br>AFCEA Montgomery Chapter President |
| **1110 – 1115** | **OPENING REMARKS – WILLIAM E. JOINER, FIRST LIEUTENANT, USAF**<br>Chief, Director's Action Group |
| **1115 – 1130** | **BES 2.0 – MR. RICHARD ALDRIDGE**<br>BES Program Executive Officer |
| **1130 – 1230**<br>(15 min ech) | **BES SPEAKERS**<br><br>**Doing Business with BES – MS. DENISE BAYLOR**<br>Director of Small Business<br><br>**Small Business Enterprise Applications (SBEAS) Overview – MS. CHRISTINA HENDERSON**<br>SBEAS Program Manager<br><br>**Enterprise Resource Planning (ERP) Update/Discussion – MR. PAUL LOUGHNANE**<br>Chief Engineer/ERP Services Owner<br><br>**BESPIN Update – PAUL M. COOPER, LIEUTENANT COLONEL, USAF**<br>HIO, BESPIN |
| **1230 – 1330** | **UPCOMING ACQUISITION OPPORTUNITIES**<br><br>**HI4, ENTERPRISE LOGISTICS SYSTEMS**<br>Acquisition and Due In System (ADIS) and Contracting Information Database System (CIDS) J018R<br>AFLCMC/HIM Agile Maintenance Support (AMS) Subject Matter Expert (SME) Services<br>AFLCMC/HIM Agile Maintenance Support (AMS), Technical Services<br>Depot Maintenance Consolidated Operational Database (DMCODB)<br>Reliability and Maintainability Information Systems (REMIS) – Capability Support<br><br>**HIB, MISSION SUPPORT SYSTEMS**<br>Global Force Management-Data Initiative Air Force Organizational Server (GFM-DI AFOS)<br>Integrated Budget Documentation and Execution System (IDECS) |
| **1330 – 1335** | **CLOSING REMARKS – KYLE A. REYBITZ, COLONEL, USAF**<br>BES Deputy Program Executive Officer |

## BES at a Glance

**134** Programs
**~3.3M** Total Users

**3** States
**AL**, **OH**, and **TX**

| | |
|---|---|
| BCAT I | 2 |
| BCAT II | 8 |
| BCAT III | 78 |
| ACAT I (NSS) | 1 |
| ACAT III (NSS) | 2 |
| O&S (NSS) | 12 |
| Support | 24 |
| SCAT | 7 |

Over 400 apps,
7 IDIQ contract
vehicles w/ $24B
ceiling

## MISSION
Operate. Integrate. Innovate

## VISION
Delight the User!

## BUSINESS AREAS

| | |
|---|---|
| Civil Engineering | Logistics |
| Communications | Maintenance |
| Transportation | Supply Chain |
| Contracting | Personnel |
| Accounting | Pay |
| IT Services | Medical |
| Acquisition | Infrastructure |
| PPBE | Operations |
| Legal | Munitions |
| IG | Wing Operations |
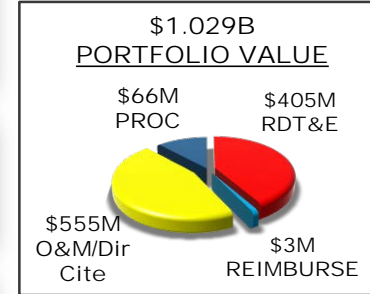
**WE** run the **SYSTEMS** that run the **AIR FORCE**…moving **MONEY, MANPOWER** and **MATERIEL**

**89 DISTINCT CUSTOMERS** *and* **200+ STAKEHOLDERS**
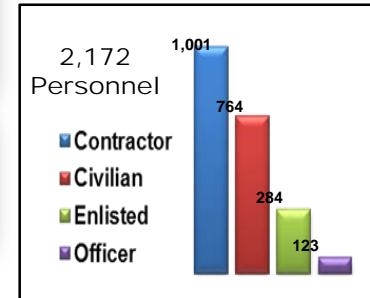**Most at the GO/SES level**

## BES by the #'s

**$1.029B PORTFOLIO VALUE**

- $66M PROC
- $405M RDT&E
- $555M O&M/Dir Cite
- $3M REIMBURSE

**2,172 Personnel**

- Contractor: 1,001
- Civilian: 764
- Enlisted: 284
- Officer: 123

### FY19 Accomplishments
- ❖ **334** S/W Releases/Customer Requirements
- ❖ **783** Contract Actions, $551M Reviews
- ❖ **74** Major Milestone Reviews

# *Why BES 2.0?*

- **Workforce identified tools, processes and performance measures lacking**

- **SecDef priorities:**
  - **#1 – Rebuild military readiness**
  - **#3.1 & 3.2 – Optimize organization structures & shift to shared services**

- **SecAF initiatives:  Digital AF; Deliver at the Speed of Relevance**

- **SAF/MG (Dep CMO):  Integrated Business Operations Roadmap**

- **AF Service Acquisition Executive: Shift to Agile DevSecOps; stand up of CloudOne/Platform One; Driving innovation; "Prepare for the mobile tsunami"**

- **Pride…there's just a better way to do this for our <u>USERS</u>**

**U.S. AIR FORCE**

- **Stood up 2 IPTs (Product, Service)—conducted *1st* scrum cycle in Agile effort**
  - ***Not* the *final* answer or a detailed plan with *all* the answers**
- **Why – Multiple external imperatives → "Speed Chess"**
- **What – Rethink how BES enables our product teams for success**
- **Who/Where – MIL/CIV/KTR teams; ~60, from all functional areas, all OPLOCs**
- **When – Rollout was 12 Aug, changes began 1 Oct**
- **How –**
  - **Implement Product Line Management (vertical alignment) …**
  - **… supported by Shared Services (horizontal alignment) …**
  - **… vetted against a Litmus Test and efficiency/effectiveness measures …**
  - **… to establish Portfolios, Product Lines, and Capability Delivery Teams …**
  - **… with clear Roles and Responsibilities …**
  - **… to agilely deliver capabilities which *Delight the Users!***
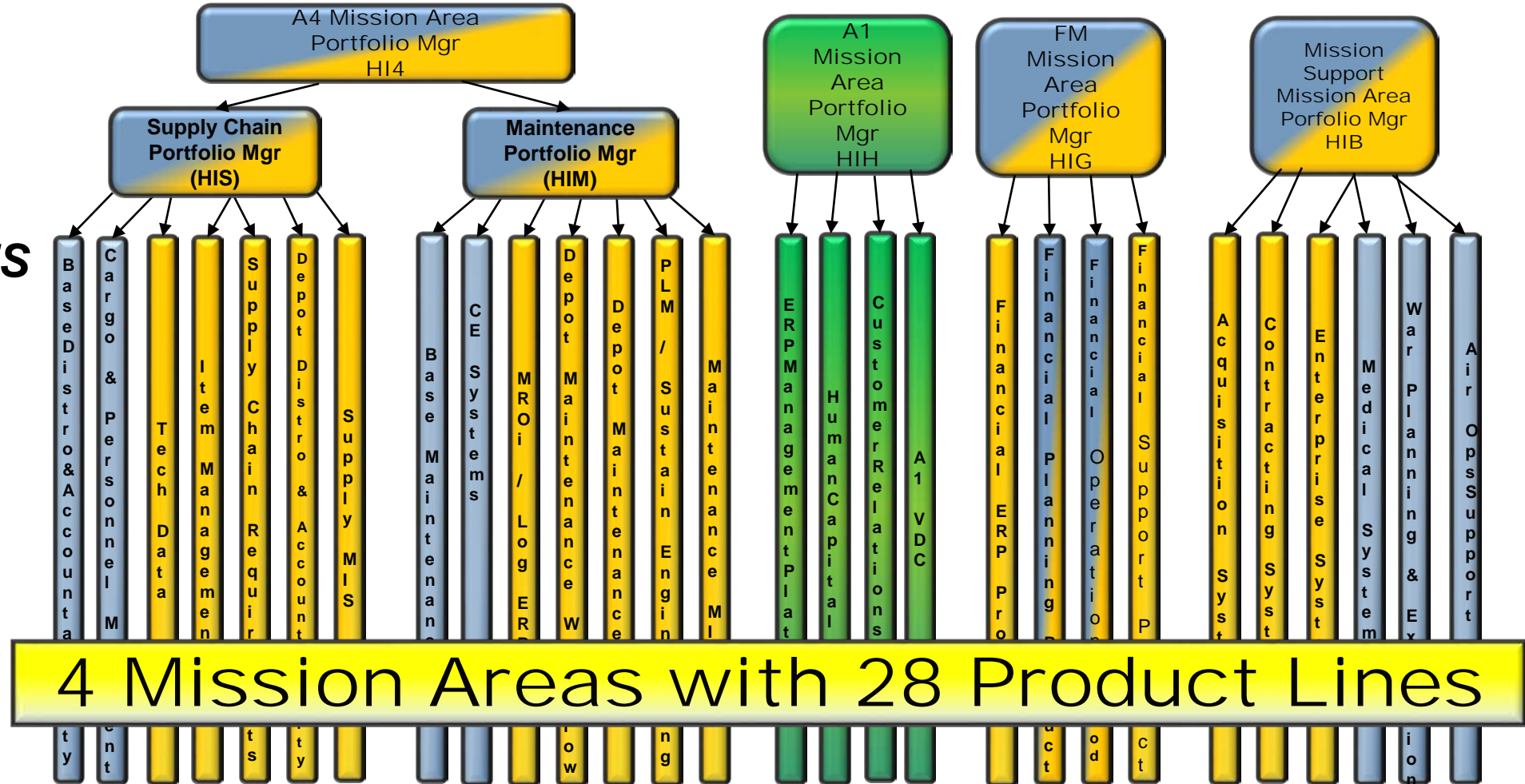
# *Why Implement Shared Services?*

- **The Imperative**
  - Embrace user-centered design
    - Bridge tech & business, empowering Portfolio Managers to execute at the lowest level
  - Reduce duplicative and disparate activities though deliberate application of "enterprise first"
- **Re-Imagining Service Delivery**
  - Deliver value-added, standard, efficient services to and "shared" <u>across</u> multiple Portfolio Managers or <u>among</u> Product Managers within a Portfolio
  - Leverage scarce expertise and grow new skills
  - Improve over time through organizational & operational shifts for us <u>and</u> our users
- **Opportunities Gained**
  - Aggregation of resources and systems to improve the quality, timeliness, and cost effectiveness of service delivery to customers
  - Build capacity for innovation and new work through shared services

# DoD Enterprise Service Management Framework (DESMF)

## DEPARTMENT OF DEFENSE
6000 DEFENSE PENTAGON
WASHINGTON, D.C. 20301-6000

CHIEF INFORMATION OFFICER

JUN 2 2 2016

The Department of Defense (DoD) continues to mature the DoD Enterprise Service Management Framework (DESMF) to improve Information Technology (IT) Service Management (ITSM) capabilities across the Department. Through the DESMF, the Department can identify and eliminate redundancy, inefficiency, and service quality deficiencies.

DESMF Edition III has been updated to add models for defense service quality measurement and defense service process assessment as requested by the Deputy Chief Information Officer for Information Enterprise. In addition, Edition III places more emphasis and provides guidance on risk management, IT performance management, and establishing an IT Service Management Office.

DoD Components should ensure their ITSM activities are consistent with DESMF guidance in accordance with DoD Instruction 8440.01, Information Technology Service Management, dated December 24, 2015.

My point of contact is Ms. Barbara McCain, barbara.l.mccain.civ@mail.mil, 571-372-4660.

Terry A. Halvorsen

---

The goal of the DESMF is to provide a framework to successfully align the delivery of IT services with the mission of the Department. Successful ITSM integrates the contributions of people, processes, and technology that result in a combined effort to promote new ideas, effectiveness, and efficiencies by standard methods and practices that deliver value to mission partners.

**The basic lexicon for the DESMF is taken from ITIL®.** *Rationale*: ITIL® [Information Technology Infrastructure Library] is the most widely used framework in the world to support service management as related to ITSM. A single ITSM lexicon is necessary to ensure proper communications related to the DESMF.

Within large organizations, IT Service Management (ITSM) typically begins as a set of disparate efforts to help guide, manage, and improve IT service delivery and support.

Examples for PEO BES:
- ERP Mgmt, Data Mgmt, Info Security Mgmt, Incident Mgmt

# Shared Services Intersection with Portfolios / Products / CDTs
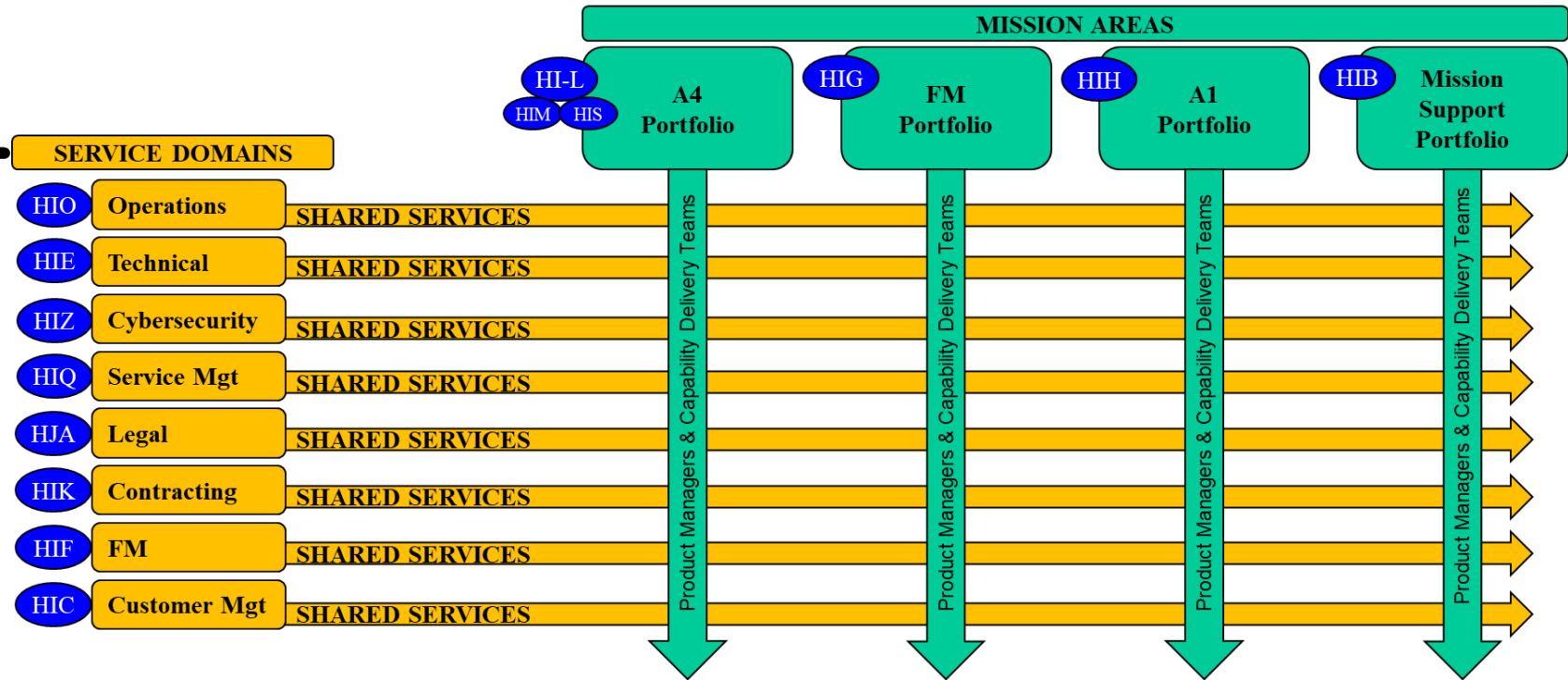
**Service Domain Owner**
- Defines the service implementation strategy for the Domain
- Ensures processes and resources within the Service Domain enable Service Owners
- Appoints Service Owners; allocates resources within the Domain

**Service Owner**
- Accountable for delivery of one or more services throughout the entire service lifecycle
- Designs and implements approved Services; defines measures for service delivery
- Appoints Service Delivery Managers

**Service Delivery Manager**
- Manages day-to-day execution of one or more services
- Gathers/reports measurements for services

**MISSION AREAS**

HI-L / HIM / HIS — A4 Portfolio
HIG — FM Portfolio
HIH — A1 Portfolio
HIB — Mission Support Portfolio

**SERVICE DOMAINS**

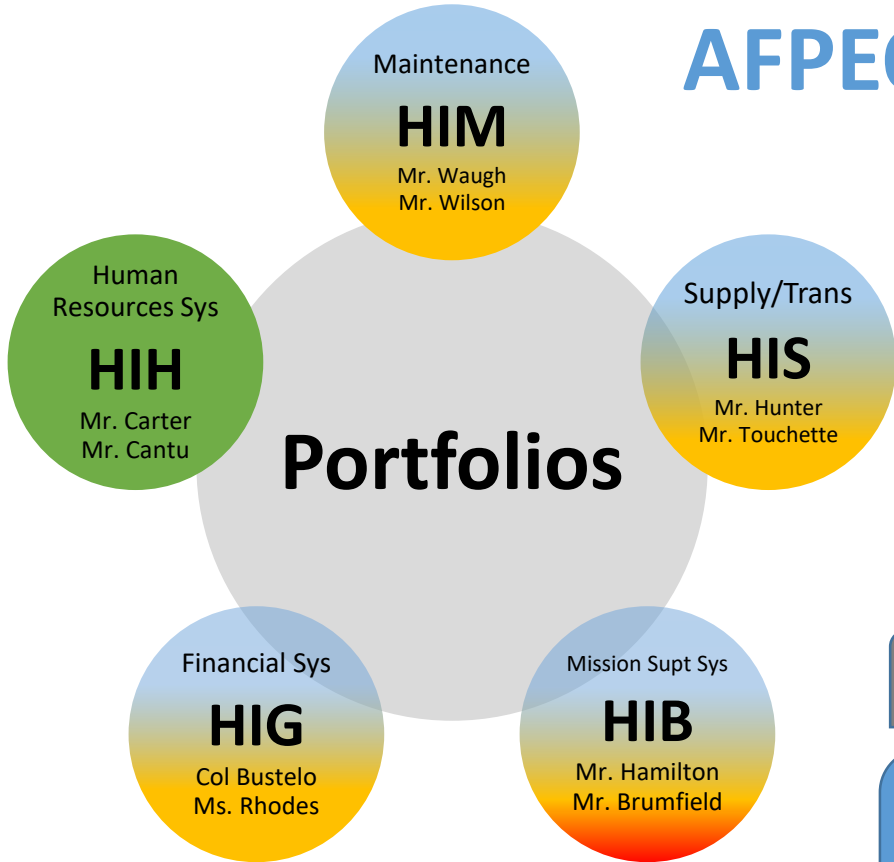| | | |
|---|---|---|
| HIO | Operations | SHARED SERVICES |
| HIE | Technical | SHARED SERVICES |
| HIZ | Cybersecurity | SHARED SERVICES |
| HIQ | Service Mgt | SHARED SERVICES |
| HJA | Legal | SHARED SERVICES |
| HIK | Contracting | SHARED SERVICES |
| HIF | FM | SHARED SERVICES |
| HIC | Customer Mgt | SHARED SERVICES |

Product Managers & Capability Delivery Teams

- **Three primary roles for each service domain**
  - **Correspond with Portfolio/Product Manager**
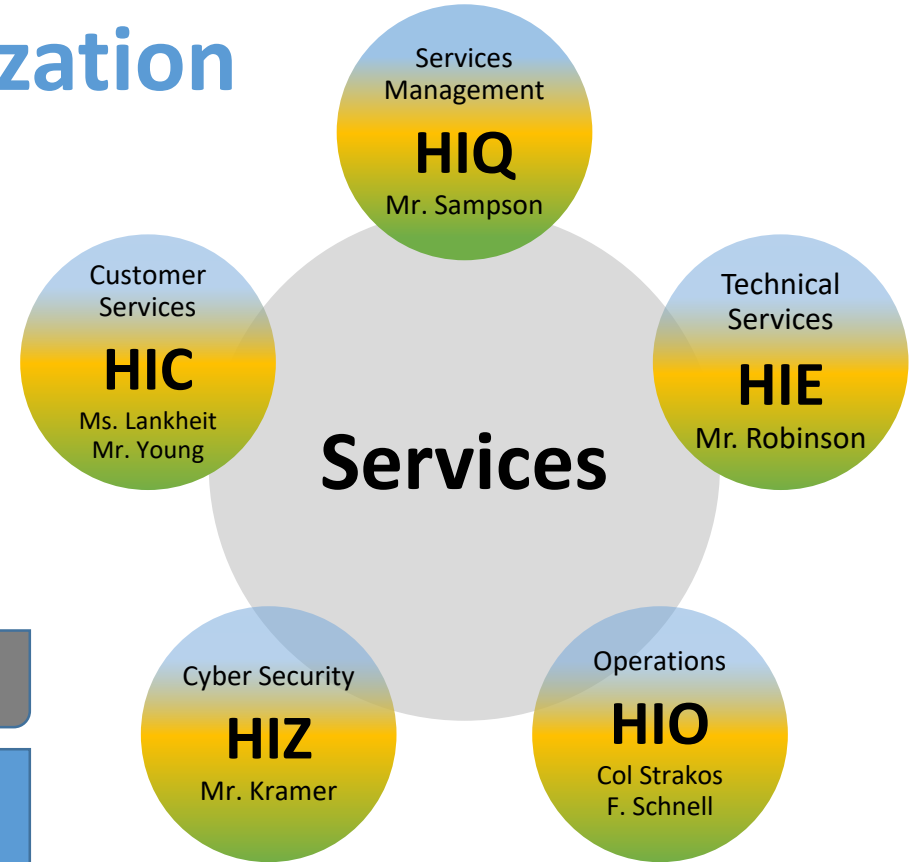  - **Deliver enabling services to BES capability delivery teams**

# AFPEO BES 2.0 Organization

## Portfolios

**Maintenance**
**HIM**
Mr. Waugh
Mr. Wilson

**Human Resources Sys**
**HIH**
Mr. Carter
Mr. Cantu

**Supply/Trans**
**HIS**
Mr. Hunter
Mr. Touchette

**Financial Sys**
**HIG**
Col Bustelo
Ms. Rhodes

**Mission Supt Sys**
**HIB**
Mr. Hamilton
Mr. Brumfield

## Services

**Services Management**
**HIQ**
Mr. Sampson

**Customer Services**
**HIC**
Ms. Lankheit
Mr. Young

**Technical Services**
**HIE**
Mr. Robinson

**Cyber Security**
**HIZ**
Mr. Kramer

**Operations**
**HIO**
Col Strakos
F. Schnell

AIR FORCE LIFE CYCLE MANAGEMENT CENTER
ACQUIRE · OPERATE · SUSTAIN · ENABLE
BUSINESS AND ENTERPRISE SYSTEMS

**AFLCMC**

**SAF/AQ**

**Mr. Aldridge** - Director
**Col Reybitz** - Deputy Director
**Col Hollingsworth** - USAFR IMA
**CMSgt Bush** - Superintendent

**DET 5**
Lt Col Amissah

**PEG (HIX)**
Mr. Davis

**DAG**
Lt Joiner

### LEGEND

| Gunter | Randolph |
|--------|----------|
| WP | Pentagon |

## PEO Functional Staff

**PM**
Col Reybitz
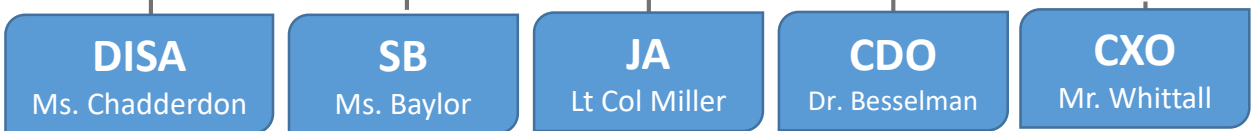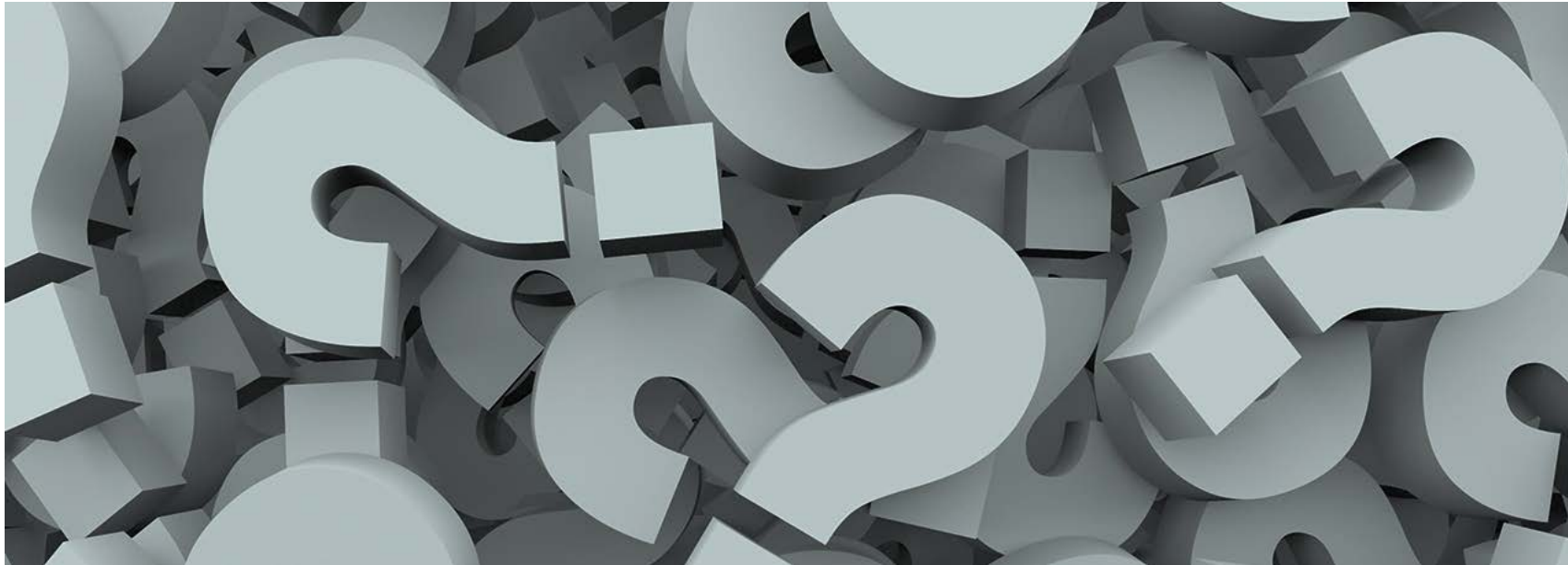
**FM**
Mr. Coleman

**PK**
Ms. Crews

**LG**
Ms. Hanson

**EN**
Mr. Robinson

**COS**
Col Strakos

**T&E**
Mr. Hartzell

## PEO Staff

**DISA**
Ms. Chadderdon

**SB**
Ms. Baylor

**JA**
Lt Col Miller

**CDO**
Dr. Besselman

**CXO**
Mr. Whittall

# Any Questions?



# Use Q&A option
# Or email besvendorcomm@gmail.com

# BES Small Business Office

## Vision

Create a culture that looks to small business first for innovation, agile, and affordable solutions to meet our warfighter needs.

## Mission

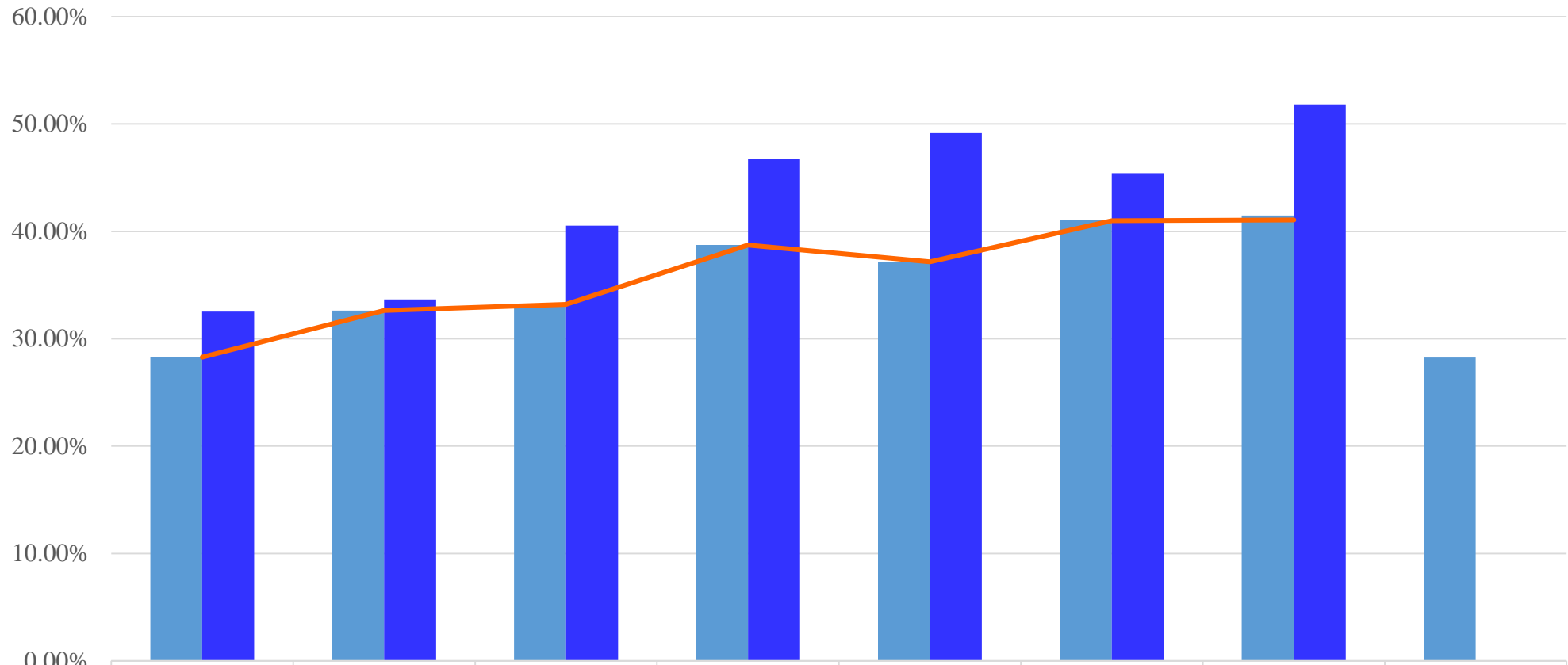Maximize opportunities for small businesses within the Air Force acquisition, thereby (a) promoting efficiencies and innovation, (b) foster competition, and (c) expanding the defense industrial base.

# FY19 – Another Banner Year for BES



| | FY 13 | FY 14 | FY 15 | FY 16 | FY 17 | FY 18 | FY 19 | FY 20 |
|---|---|---|---|---|---|---|---|---|
| B&ES SB Goal (%) | 28.30% | 32.63% | 33.20% | 38.73% | 37.17% | 41% | 41.47% | 28.25% |
| B&ES SB Actual (%) | 32.52% | 33.67% | 40.54% | 46.74% | 49% | 45% | 51.83% | |
| Trend Line | 28.30% | 32.63% | 33.20% | 38.73% | 37.17% | 41% | 41.06% | |

# Policy Updates

Recent changes:
- Class Deviation Micro-Purchase Threshold, Simplified Acquisition Threshold
  - Increased to $750,000.
- Class Deviation *2020-0000*9 – J&A Threshold and Approval Authority for ANC Sole Source 8(a) Contracts
  - Effective immediately changes from $22M to $100M
- Class Deviation 2020-00008 – Limitation on Subcontracting for Small Business
- SBEAS Update regarding contract usage

# How To Do Business with BES

## Prior to requesting a meeting

- BES purchases capability, not necessarily "stuff"
- Market BES through Conferences, Industry Days, One on One Meetings, Pitch Days and Other Meetings/Events
- Prioritize your needs before engaging others
- Convince BES your expertise and capabilities are in its best interest
- Market Research
  - ❑ *Smart Guide – airforcebes.af.mil/besvendorcomm*
  - ❑ *Reference Guide – airforcebes.af.mil/besvendorcomm*
  - ❑ *Beta-SAM (System of Award Management)*
- Develop tangible relationships (having physical existence) with interested BES Divisions
- Understand their issues and requirements
- Adapt your technology to solve their problems
- Ensure the "contracting vehicle" is preliminarily identified

# Marketing BES

Conferences – Should be more of a general introduction of both parties

- Be respectful of time – give your elevator pitch – less than 5 minutes – make arrangements for a follow-up meeting/phone call

Industry Days are usually for specific requirement

- Great opportunity for networking with other firms to find teaming partners – if one on ones are conducted during the event the discussion should focus on the specific requirement NOT how to do business question

One on One Meeting – Learn as much about the agency before the meeting

- ❑ What do they buy? How do they buy? What certifications/clearances do they require?
- ❑ Tailor your marketing to BES – What is most important to them? How you can help them?

# Decision Making Team

- Small Business Professional (SBP)
- Contracting Officer (CO)
- Program Manager (PM)

# Vendor Responsibility

o Determine the level of technical detail required at the meeting

o If you are not the technical expert for your firm, make sure to include him/her

o Research past projects run by the PM

o Identify clear differentiators that your firm offers

o Wow him/her with your proven expertise

# Communication is Key

It's all about the Requirement/Challenges:
- Explain r*equirements* in your words – no regurgitation
- Read the entire solicitation
- Don't make assumptions- if unsure ask questions
- Explain how your solution/technology or innovation solves our problem
- Learn "BES – Speak"

# Stay Connected

## BES Social Media

**Small Business Website:** www.airforcebes.af.mil/Units/Small-Business-Office/

**BES Website:** www.airforcebes.af.mil

**Email:** BESstratcomm@us.af.mil

Twitter.com/AirforceBES

facebook.com/AirForceBES

Instagram.com/AirForceBES

## SAF/SB Social Media

**Website:** www.airforcesmallbiz.org

**Email:** answerdesk@airforcesmallbiz.org (Customer Service)

Twitter.com/AFSmallBiz

facebook.com/airforcesmallbiz

linkedIn.com/company/airforcesmallbiz

# Any Questions?
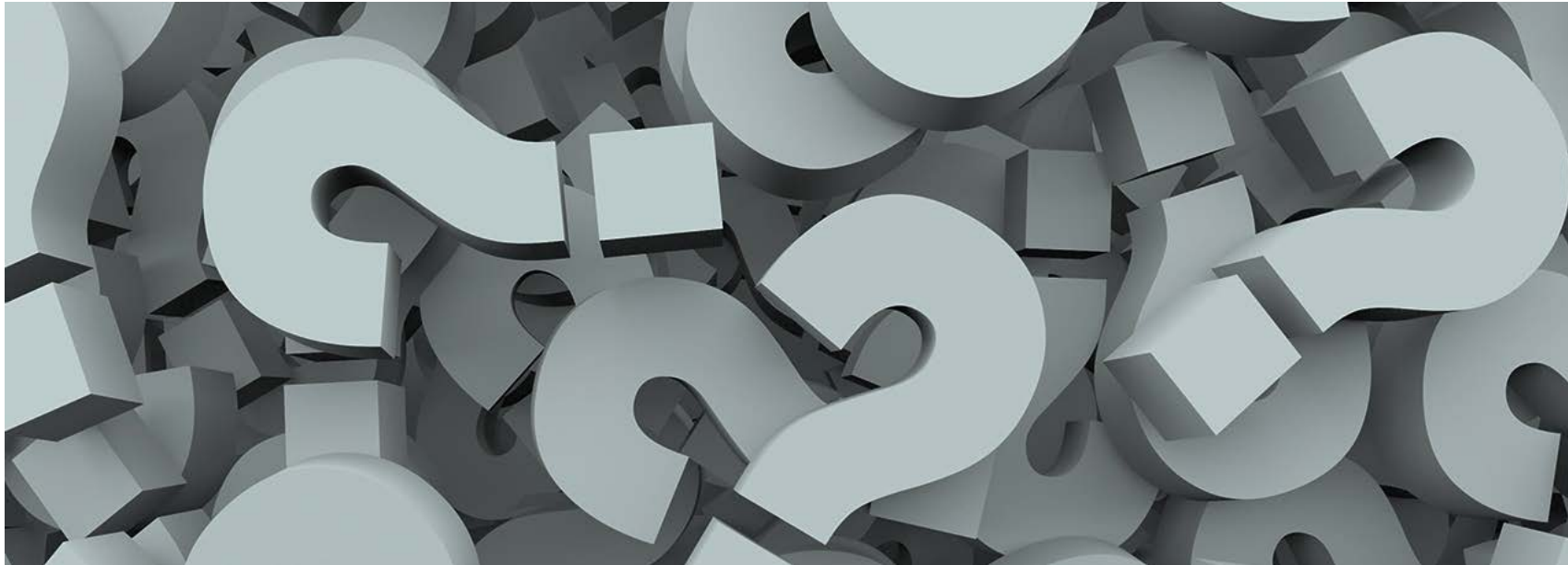


# Use Q&A option

# Or email besvendorcomm@gmail.com

*12th Annual 2020*
# Vendor Industry Day

# Small Business Enterprise Applications Solutions (SBEAS) Overview

## Ms. Christina Henderson
## Program Manager

# *What is SBEAS?*

## What is SBEAS?

➢ The replacement multiple award ID/IQ contract for NC2 ASSB. The purpose of this ID/IQ contract is to provide access to a wide range of IT services and solutions that support the IT lifecycle. It is available for use by Business Systems Enterprise (BES), AF MAJCOMs and other agencies that support an Air Force requirement.

## Scope

➢ The comprehensive suite of IT services and IT solutions to support IT systems and software development in a variety of environments and infrastructures.

➢ Additional IT services include, but are not limited to documentation, operations, deployment, cybersecurity, configuration management, training, commercial off-the-shelf (COTS) product management and utilization, technology refresh, data and information services, information display services and business analysis for IT programs.

# Preferred Use Policy

**DEPARTMENT OF THE AIR FORCE**
BUSINESS AND ENTERPRISE SYSTEMS DIRECTORATE
MAXWELL AIR FORCE BASE GUNTER ANNEX ALABAMA

26 November 2019

MEMORANDUM FOR BUSINESS AND ENTERPRISE SYSTEMS (BES) DIVISIONS

FROM: AFPEO/HI

SUBJECT: BES Directorate Preferred Use of Small Business Enterprise Application Solutions (SBEAS) Contract

Reference: (a) AFPEO/BES Memo, 1 July 2018, Acquisition Delegation Authority and Process.

1. Air Force (AF) Information Technology (IT) resources must maintain an acceptable balance of cost, capability and security to support our increasingly net-centric military operational environment. The SBEAS Indefinite Delivery/Indefinite Quantity (ID/IQ) contract vehicle includes the comprehensive suite of IT services and solutions to support IT systems and software development in a variety of environments and infrastructures and will provide customers access to a wide range of IT netcentric services and solutions that support the IT lifecycle. Additional services include, but are not limited to, documentation, operations, deployment, cybersecurity, configuration management, training, commercial off-the-shelf (COTS) product management and utilization, technology refresh, data and information services, information display services and business analysis for IT programs. Additional information regarding the SBEAS ID/IQ contract vehicle can be located at https://www.netcents.af.mil/Contracts/SBEAS/.

2. As a follow-on to the Application Solutions Small Business ID/IQ, the SBEAS Multiple Award ID/IQ contract vehicle is the preferred source for obtaining IT services and solutions that are within its scope.

3. Scope determinations will be the responsibility of the Ordering Contracting Officer (OCO) issuing the task order. Additionally, the OCO may request SBEAS Program Management Office (PMO) support when making scope determinations by using the SBEAS Organizational Box located at AFLCMC.HIC.SmallBusiness@us.af.mil. The OCO shall consider the use of the SBEAS ID/IQ contract vehicle first when meeting BES IT requirements. If the OCO determines that the requirement is not within scope of the SBEAS contract vehicle or that other contracting vehicles are better suited to meet BES needs, the Decision Authority (Reference (a)) may proceed accordingly.

4. My POC for this action is the SBEAS PMO via AFLCMC.HIC.SmallBusiness@us.af.mil.

RICHARD T. ALDRIDGE, SES, DAF
Program Executive Officer

**OCO'S SHALL CONSIDER THE USE OF THE SBEAS IDIQ CONTRACT VEHICLE FIRST WHEN MEETING BES IT REQUIREMENTS.**

# SBEAS IDIQ

## PROJECT

- **Objective:** The purpose of this Indefinite Delivery/Indefinite Quantity (IDIQ) Contract is to provide a vehicle for customers to access a wide range of Information Technology (IT) Network Centric services and solutions that support the IT lifecycle.
- **Scope:** The scope of this IDIQ includes the comprehensive suite of IT services and IT solutions to support IT systems and software development in a variety of environments and infrastructures.
- **Contract Type:**
    - Multiple Award IDIQ: Supports All FP, All CR, and T&M/LH CLINS
    - 5 year base + 1 five (5) year option period
    - Dollar Value: $13.4B
- **NAICS Code:** 541511

## DESCRIPTION

- SBEAS is a preferred use contract vehicle for BES and may be used by all other MAJCOMs that support an Air Force requirement.

- Additional IT services include, but are not limited to documentation, operations, deployment, cybersecurity, configuration management, training, commercial off-the-shelf (COTS) product management and utilization, technology refresh, data and information services, information display services and business analysis for IT programs.

## SCHEDULE

- **Awarded:** 19 Dec 19
- **End of Ordering Period:** 18 Dec 29 (10 years after award)
- **End of Performance:** 18 Dec 34 (15 years after award)

## POC'S

- **PM:** Christina Henderson, GS-13, DAF
- **PCO:** Patrick Kennerson, GS-12, DAF
- **PRIMARY COR:** James Harris, GS-12, DAF

# SBEAS
## Successful Offeror's

| SUCCESSFUL OFFEROR | CONTRACT NUMBER |
|---|---|
| 1CyberForce, LLC | FA8771-20-D-0001 |
| Bluewater Federal Solutions, Inc. | FA8771-20-D-0002 |
| Citizant, Inc. | FA8771-20-D-0003 |
| Concept Plus, LLC | FA8771-20-D-0004 |
| Definitive Logic Corporation | FA8771-20-D-0005 |
| Inserso Corporation | FA8771-20-D-0006 |
| Invictus JV, LLC | FA8771-20-D-0007 |
| IPT-Exeter, LLC | FA8771-20-D-0008 |
| LifeCycle Solutions JV, LLC | FA8771-20-D-0009 |
| McCallie Associates, Inc. | FA8771-20-D-0010 |
| Mission Assured Solutions, LLC | FA8771-20-D-0011 |
| Obsidian Global, LLC | FA8771-20-D-0012 |
| OM Partners, LLC | FA8771-20-D-0013 |
| Red Cedar Harmonia, LLC (RCH) | FA8771-20-D-0014 |
| Riverside Engineering, LLC | FA8771-20-D-0015 |
| Salience Technologies, LLC | FA8771-20-D-0016 |
| Shearwater Mission Support, LLC | FA8771-20-D-0017 |
| Tri-ESA, LLC | FA8771-20-D-0018 |
| Zigabyte Corporation | FA8771-20-D-0019 |
| Eminent JV, LLC | FA8771-20-D-0020 |

U.S. AIR FORCE

*Integrity - Service - Excellence*

**SBEAS**

**PURPOSE:**
The Air Force Small Business Enterprise Applications Solutions (SBEAS) is the replacement Indefinite Delivery/Indefinite Quantity (IDIQ) vehicle for Application Solutions Small Business currently in use via NETCENTS2 IDIQ. The purpose of this IDIQ Contract is to provide a vehicle for customers to access a wide range of Information Technology (IT) Network Centric services and solutions that support the IT lifecycle. While the SBEAS contract is mandatory use for the Business Enterprise Systems (BES) Directorate, this contract vehicle may be used by all other Air Force MAJCOMS and other agencies that support an Air Force requirement.

**SBEAS SCOPE:**

The scope of this IDIQ includes the comprehensive suite of IT services and IT solutions to support IT systems and software development in a variety of environments and infrastructures. Additional IT services include, but are not limited to documentation operations, deployment, cybersecurity, configuration management, training, commercial off-the-shelf (COTS) product management and utilization, technology refresh, data and information services, information display services and business analysis for IT programs.

**SBEAS NEWS**

**SBEAS UPDATE: 13 August 2019**

Industry Partners,

The anticipated award date is 1st quarter of fiscal year 2020. Timeline to award is now directly contingent upon how quickly GAO rules on outstanding protests. See outstanding protests at the link below.

https://www.gao.gov/legal/bid-protests/search?page_name=bid_protest_docket&openclosed=All&agency=All&snumber=+FA8771-17-R-1000&protestor=&q=&filenum=&Submit=Search#search

FOR DETAILED STATUS ON THE SBEAS ACQUISITION (SEE FBO) https://www.fbo.gov/index?s=opportunity&mode=form&id=9d29e230ed4f1cb0906d7bf88f32ee80&tab=core&_cview=1

For more information contact:
AFPEO BES/HIKJ Contract/Program Assistance
Small Business Enterprise Application Solutions
AFLCMC.HIC.SmallBusiness@us.af.mil

**SBEAS VENDORS LIST**

**NAV & WEBLINKS**

**NETCENTS CONTRACTS**
- NETCENTS-2
  - Documents
  - NetCentric Products
    - Documents
  - NetOps and Infrastructure
    - Documents
  - Application Services
    - Documents
- SBEAS
  - Documents
- Training

**ETWAY**

**ESI**

**FEDBIZOPS**

**ITCC - AF PORTAL**

**MAXWELL-GUNTER ANNEX**

**CONTACT US**

**Please Contact the NETCENTS Team if you require one of our documents or templates in a non-PDF format. Email file limitation is 5MB.**

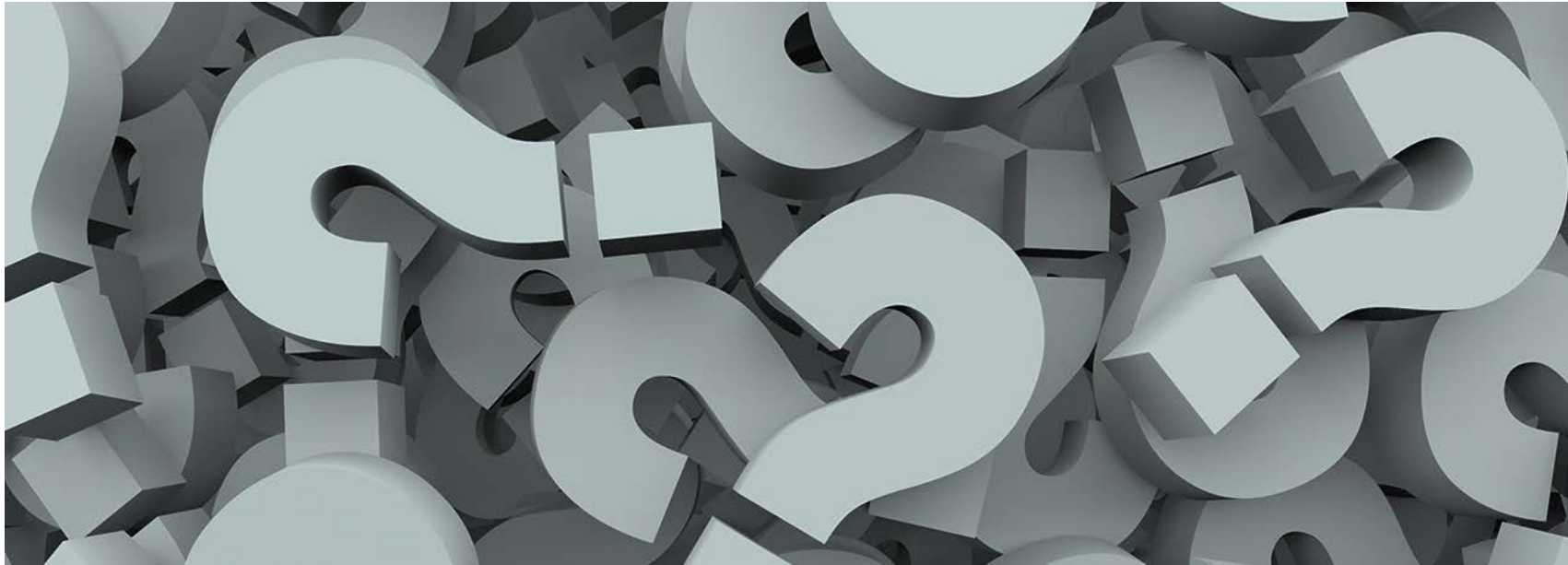**Click on the image below to navigate to our Contact NETCENTS Team Webpage.**

# Any Questions?



# Use Q&A option

# Or email besvendorcomm@gmail.com

# AF Enterprise Business Capabilities (EBC)

**Layered approach to implement BMA Transformation Roadmap**

- **ERP Migration, Onboarding and Sunset**

- **Sequenced effort...governance, then infrastructure and shared services, then business system changes**

- **Initial numbers: 34 quarterly releases onboarding 316 Business Outcomes**

- **Shows relative fit for Oracle EBS Integration**

## Mission Focus

**AF Data Architecture**

| Pyramid Layer | Mission Focus |
|---|---|
| APaaS & Bespoke | Providing effective, available & trusted BMA IT to Airmen and USSF |
| | Application Platform as a Service & Bespoke Development When Necessary |
| Purpose-Built COTS | Best-Value COTS Solutions When Oracle EBS or SaaS Are Not a Good Fit |
| ERP & SaaS | Oracle EBS as a Technical Standard SaaS Where Feasible |
| Shared Services | Cloud One, Data, DevSecOps, & Identity Management |
| Networks & Infrastructure | From End User Devices to the Cloud IT Category Mgt & EITaaS |
| BMA Enterprise Governance | Prioritizing AF Resources to Do AF Business Cost Effectively |

**AF ERPs key to EBC**

- **~50% of AF Business Tasks**
- **ERP Services is key to cross-ERP collaboration and efficiency**

# BES 2.0 ERP Services

**Common Services**

**Contracting Strategy Aligned to ERP Strategy**
- Not specific to functional area
- Not constrained to hosting environment
- Inclusive of cloud evolution
- Task orders issued to meet evolving needs

**Common ERP Analyses and Roadmap**
- Common hosting
- Common software services
- Cloud evolution
- Cross-functional implementation plans

- **ERP Services…1 of 6 BES 2.0 Technical Domain Services**
- **Formed to establish and manage programmatic, technical and functional resources/opportunities for DEAMS, AFIPPS and MROi to leverage and collaborate IAW formal and governed processes**
  - **Significant "informal" collaboration has taken place for years…formality will establish as foundational**
- **Two current Programs/Projects:**
  - **ERP Common Services – new PEO BES ERP infrastructure, services and tools contract –** *in Source Selection*
  - **Oracle Consulting Services – Oracle enterprise Business System application SMEs for PMOs**

# BES 2.0 ERP Services

- **ERP Service Area – Customers are DEAMS, AFIPPS and MROi**
- **Dec 2019 MOA between PEO C3I&N and PEO BES**
  - **Transitions ERP/CS (formerly CCE ERP) to BES in 2020**
    - **PEO BES ERP /CS contract under ERP Service Area**
  - **Provides for Cloud One capability and support**
  - **Technological siblings – Oracle EBS application**
- **ERP Services - management, governance and roadmap for convergence**
  - **Incremental, leader/follower approach for roadmap progression**
  - **Technological siblings – Oracle EBS application**
  - **Both Application (ERP Programs) and Infrastructure (ERP CS)**
  - **DISA sustainment then IaaS, PaaS, SaaS**

**Oracle Skill Sets Across IPOs Will Be Highly Sought After**

# ERP Services Governance
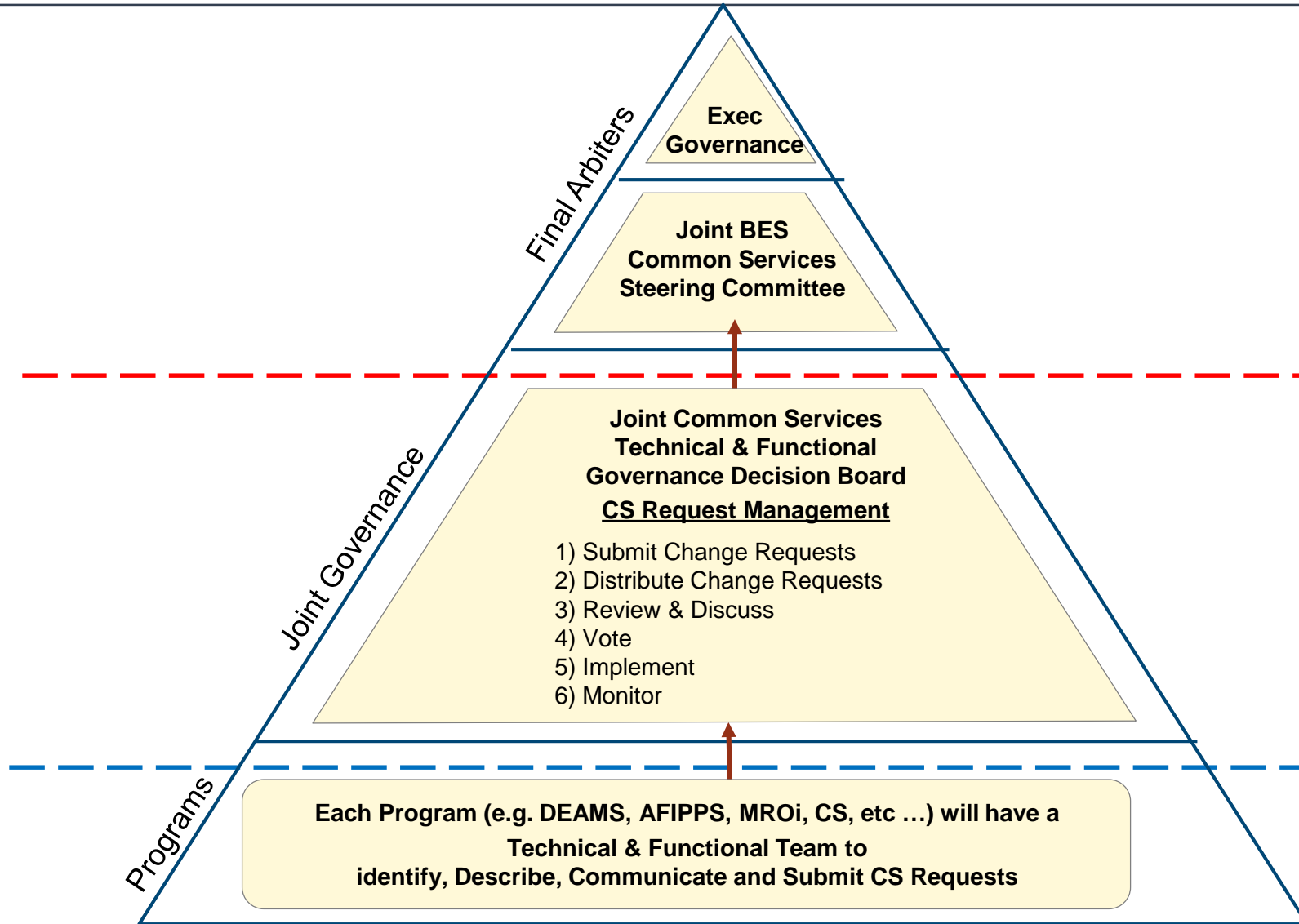
**AUTHORITY***

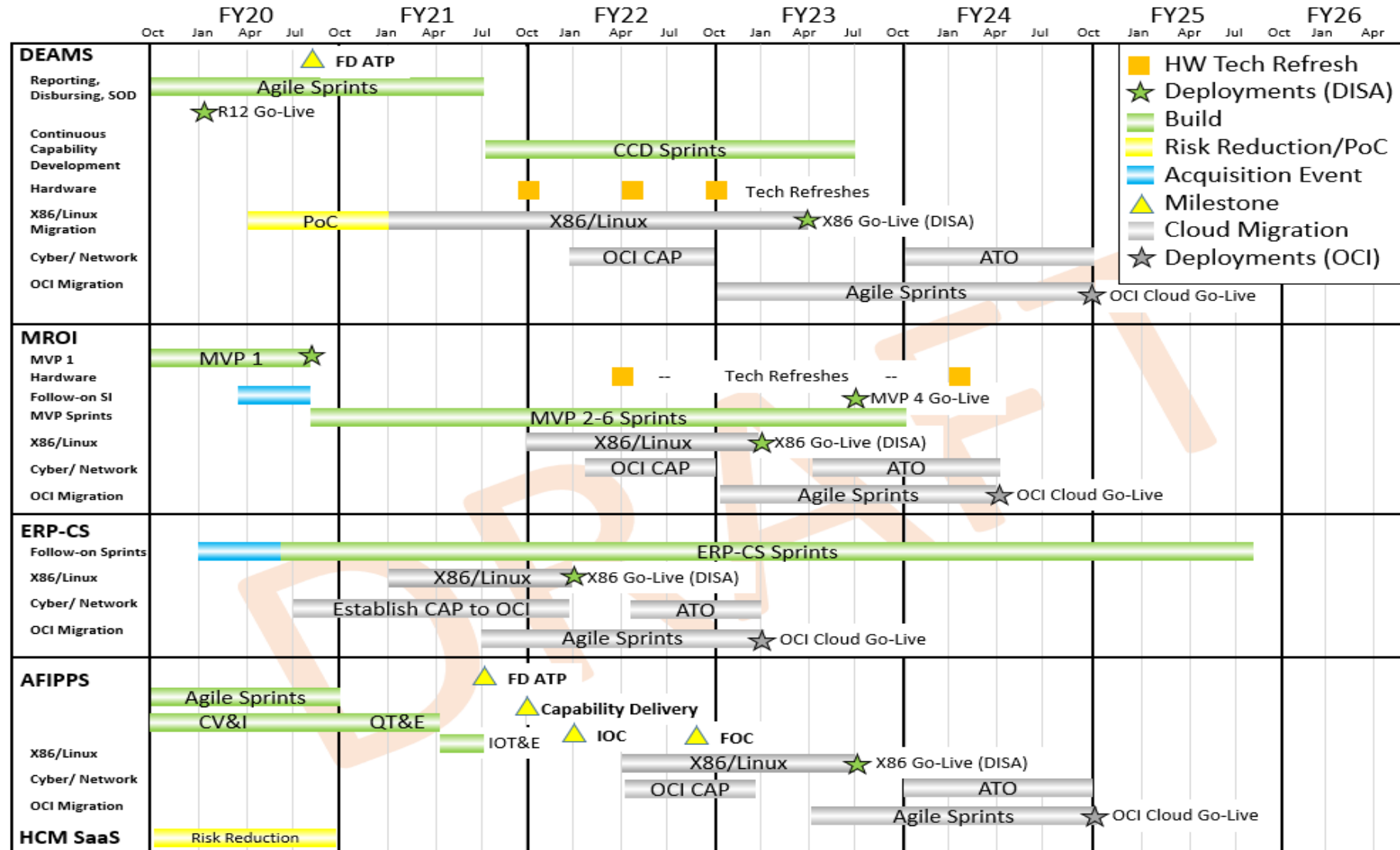- **Quarterly Common Services Executive Senior Working Group**
- **Establish Overall BES PEO Objectives**
- **PEO Level Investment & Resourcing**
- **When an agreement can't be reached within the Joint CS Governance Board**

- **Establish and Align Common Services Objectives with BES PEO Objectives**
- **Priority and Sequencing (New Features, Add-ons, Modifications)**
- **Risk Management**
- **Determine Outside Scope of Contract**

- **Priority & Sequencing (New Features, Add-ons, Modifications)**
- **Risk Management**
- **Determine Outside Scope of Contract**

**Final Arbiters**

**Joint Governance**

**Programs**

**Exec Governance**

**Joint BES Common Services Steering Committee**

**Joint Common Services Technical & Functional Governance Decision Board**
**CS Request Management**

1) Submit Change Requests
2) Distribute Change Requests
3) Review & Discuss
4) Vote
5) Implement
6) Monitor

**Each Program (e.g. DEAMS, AFIPPS, MROi, CS, etc …) will have a Technical & Functional Team to identify, Describe, Communicate and Submit CS Requests**

# ERP Technical Roadmap

## (DRAFT)

# ERP Contract Summary

- **Four Programs – DEAMS, AFIPPS, MROi and ERP CS**

  - **Planned Major Contracts**
    - **MROi System Implementer – Follow-On award Jul 2020**
    - **ERP System Implementer – Follow-On award Jul 2020**
    - **DEAMS Vital Agile Development and Release (D-VADR)**
      - **Planned Award by 3QFY21**
    - **AFIPPS System Implementer – On-contract thru 2023**

  - **Various other Service and Materiel opportunities**

# Any Questions?



# Use Q&A option
# Or email besvendorcomm@gmail.com

THE
**CV-22 TOLD**
CALCULATOR

"This makes my job **100% easier** in difficult situations that need immediate decisions. This app is going to **save lives**."

— CV-22 SPECIAL MISSIONS AVIATOR AND APP TEST USER

**BESPIN**

# OUR STORY

Founded by Mr. Aldridge
(BES PEO) July 18

Stood up LogUX and
Organic Developer
teams

Organized group of firms
and Montgomery
community to build next-
gen Solution Center

Formalized development
and Delivery Teams for
App MVPs

Open first facility to
house up to 100 seats in
Montgomery

# GUIDING PRINCIPLES

## MISSION

Our mission is to use research, design, and technology to help organizations create exceptional experiences and enduring solutions for airmen.

## VISION

We envision BES as an organization that delivers delightful and secure services to all airmen in today's digital age.

# WHAT SETS US APART

**Enablement**

Everything we do is focused on enabling our community of customers, airmen, vendors, and others to achieve digital mastery. We coach, train, mentor, and educate the next generation of digital services professionals.

**Mobile**

As the USAF's mobile center of excellence, we deliver exceptional user experiences across both native and responsive applications.

# BESPIN

Using research, design, and tech to help organizations create exceptional experiences and enduring solutions

## AF Mobile Center

Mobile Native/PWA apps

Mobile Delivery as a Service (MDaaS) pipeline

Establishing processes and technologies

## Mission Systems

- BRICE
- WARLOC
- Prometheus
- Aircrew Flight Equipment
- Puckboard
- iGATM
- CV-22 TOLD
- EFB (Electronic Flt Bag)

## Operational Support

- **A2D2:** Ridesharing app

- **What's up USAFA:** Social Sharing

- **Wing Feedback**

- **AF UI/UX Design Studio**

## Every Airman a coder

- **Digital University**: Online Learning platform allowing any Airman to become an AF app developer

- **Drudonna**: In-person training for mobile app development and secure coding practices

BESPIN

# Small Business Innovation Research (SBIR) + Small Business Technology Transfer (STTR)

**Current & Active** — **Current & Active** — **In-Work** — **Future**

## FY 19 SBIR Phase II

BESPIN partners with 8 Small Business' on Phase II SBIR Contracts developing Platform, Delivery, and Enablement capabilities.

## FY20 STTR Phase I

BESPIN is supporting Customer Research & Discovery with 6 Small Business/Research Institution Partnerships.

## FY20 D2P2 SBIR

BESPIN endorsed 9 projects for Phase II SBIR award by signing a customer memorandum to show support. This solicitation is closed and proposals are being competitively evaluated.

## FY20 SBIR Open Topic

More than 400 Small Business' hold Phase I SBIR contracts and are looking for Air Force partners. BESPIN will evaluate appropriate opportunities.

BESPIN

Follow Us!

facebook.com/BESPIN.AF

linkedin.com/company/bespin

Important Links

BESPIN

# Any Questions?
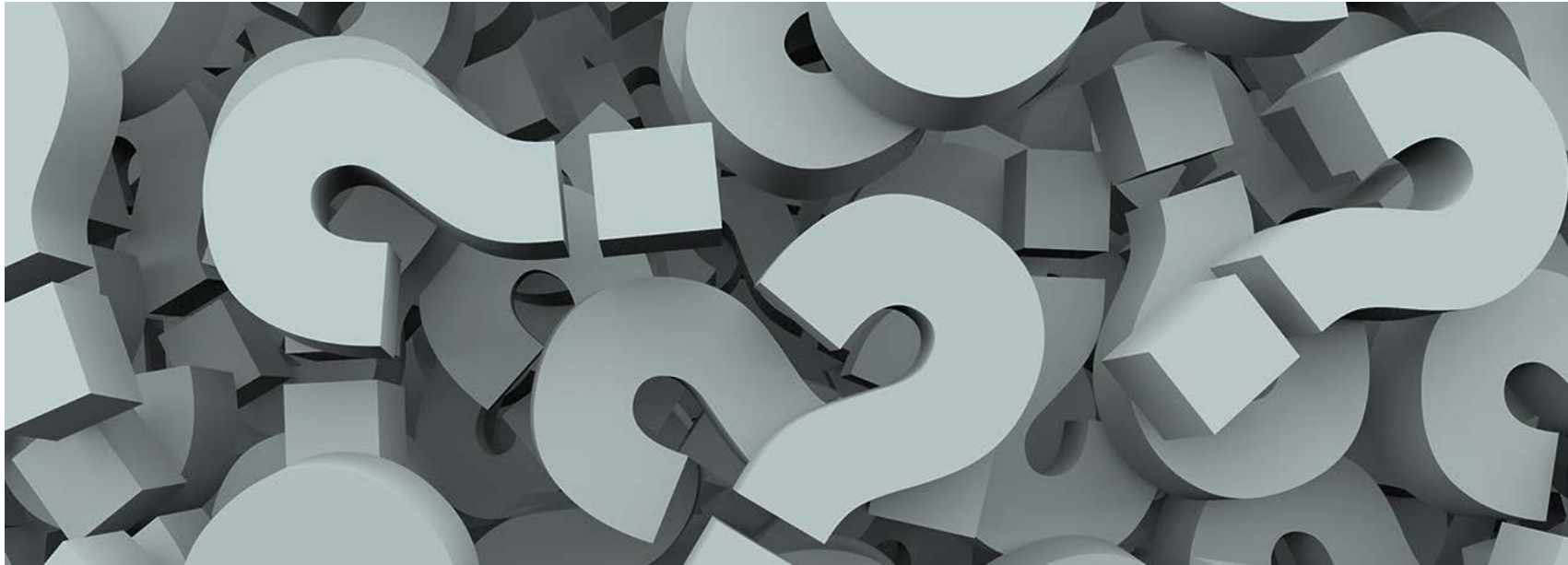


# Use Q&A option
# Or email besvendorcomm@gmail.com

*12th Annual 2020*

# Vendor Industry Day

# Enterprise Logistics Readiness Portfolio

# AFLCMC/HIS

AFCEA  TECHMGM

# HIS
**Enterprise Logistics Readiness**

# Acquisition and Due In System (ADIS) J041 and Contracting Information Database System (CIDS) J018R

**WP**

| | |
|---|---|
| **Capability Delivery Manager:** Mr. Greg Schwallie: (937) 904-2457 | **Contracting Officer:** Ms. Molly Verbillion: (937) 904-0181 |

**Program Description:** ADIS (J041) is a legacy mainframe system hosted at DISA DECC Ogden that provides a single repository of information for items centrally procured at the Air Logistics Center (ALCs). CIDS (J018R) is a desktop application written using PowerBuilder with an Oracle database that expedites Purchase Request (PR) processing and Contracting function by reviewing contract data derived from the ADIS system. CIDS provides management support for ALC procured contracting actions.

**Objective:** Maintenance and/or Sustainment Support

**Scope:** Task Order covers software development and maintenance, Help Desk support, FIAR Compliance, Technical liaison support for Headquarters (HQ) AFMC/A4N, Air Force Sustainment Center (AFSC)/LGPS, and HQ AFMC/PK (i.e., Portfolio Managers, Customers), architectural documentation development including interfaces, and Security Technical Implementation Guidance (STIG) documentation necessary to achieve an Authority to Operate (ATO).

**Acquisition Approach:**

Small Business Enterprise Applications Solutions (SBEAS)

**Period of Performance:**

Nov 2020 – Nov 2025 (One year base period plus four 1-year option periods)

**Anticipated RFP Release Date:**

1QFY21

**Estimated Dollar Value:**

$8M - $9M

**NAICS Code:**

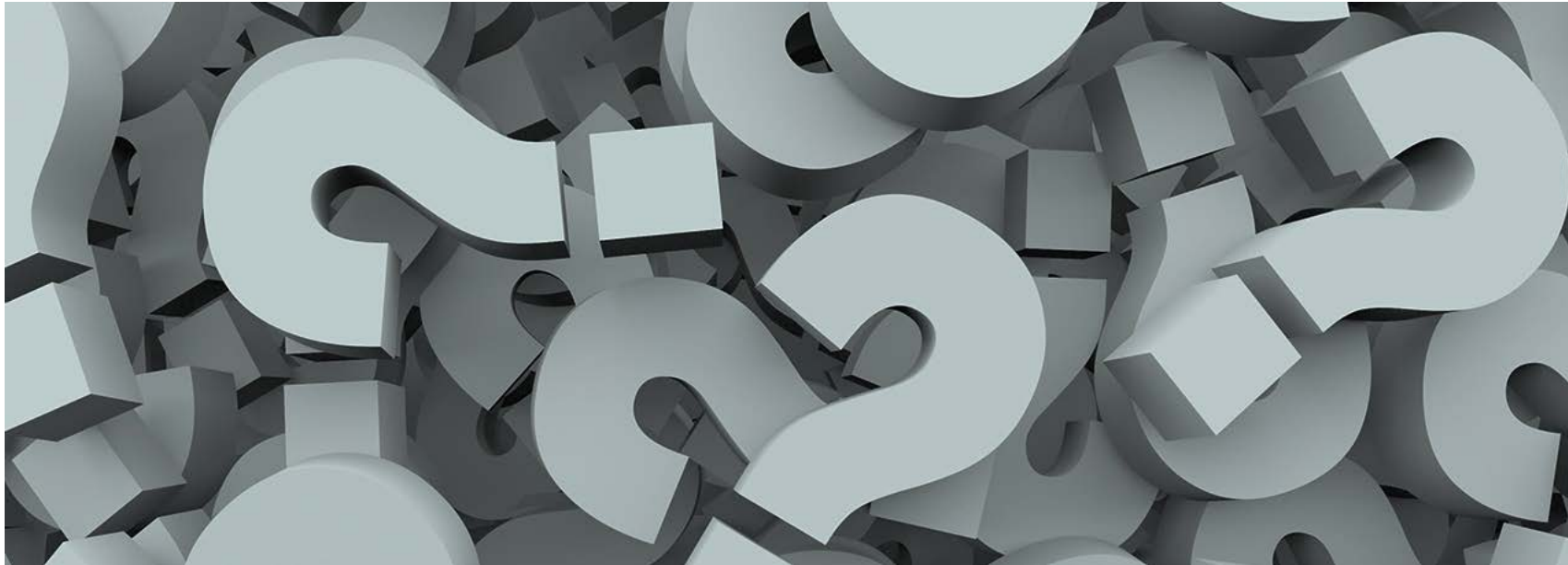541511 – Custom Computer Programming Services

**Small Business Set Aside:**

Yes

**Incumbent:**

ARRAY Information Technology, Inc., FA8770-12-D-1011

# Any Questions?



# Use Q&A option
Or email besvendorcomm@gmail.com

# AFLCMC/HIM Agile Maintenance Support (AMS) Subject Matter Expert (SME) Services

**HIM** Maintenance

| | |
|---|---|
| **Program Manager:** Ms. Makeysha McKinnis: (334) 416-4355 | **Contracting Officer:** To Be Determined |

**Program Description:** Provides a full range of Information Technology (IT) sustainment support for the Base Maintenance (Mx) Family of Systems (FoS). Base Mx is a collection of maintenance capabilities working together to provide enterprise-level automated maintenance management. The portfolio of systems provides peacetime and wartime readiness and operations support of aircraft status/availability for parts, simulators, communications-electronic, calibration of precision measurement equipment, mobile maintenance documentation, maintenance scheduling, maintenance web-enabled services, and support equipment maintenance activities at worldwide operating bases, Active duty Air Force, Air National Guard/AF Reserves sites. Base Mx currently consists of the following systems: IMDS Central Database (IMDS CDB), Maintenance Scheduling Module (MSM), Enhanced Maintenance Operations Center (EMOC), Training Business Area (TBA), Computer Software Configuration System (CSCS), Remote Access (RA), IMDS CDB Web Services, and Precision Measurement Equipment Lab (PMEL), Automated Management System (PAMS), Facility and Equipment Maintenance (FEM).

**Objective:** Compete to replace current AMS SME support contract (18-mo effort)

**Scope:** Provide support to include, but not limited to maintaining databases, applications, instructions and manuals, training and problem identification, testing systems and subsystems, evaluating and documenting software changes, problems and deficiencies, including supporting agile cloud and mobile applications based efforts; and customer driven technologies advancement for logistics, etc.

**Acquisition Approach:**

TBD

**Period of Performance:**

Aug 2021 – Aug 2026 (One year base period plus four 1-year option periods)

**Anticipated RFP Release Date:**

3QFY21

**Estimated Dollar Value:**

$14M - $16M

**NAICS Code:**

541511 – Custom Computer Programming Services

**Small Business Set Aside:**

Yes

**Incumbent:**

Datum Software, Inc., FA8771-20-C-0005

# AFLCMC/HIM Agile Maintenance Support (AMS), Technical Services

**HIM** Maintenance

**G**

**Program Manager:**
Ms. Carlissa Steiner: (334) 416-4173

**Contracting Officer:**
Ms. Britney Jenkins: (334) 416-6687

**Program Description:** Provides a full range of Information Technology sustainment support for the Base Maintenance (Mx) Family of Systems (FoS). Base Mx is a collection of maintenance capabilities working together to provide enterprise-level automated maintenance management. The portfolio of systems provides peacetime and wartime readiness and operations support of aircraft status/availability for parts, simulators, communications-electronic, calibration of precision measurement equipment, mobile maintenance documentation, maintenance scheduling, maintenance web-enabled services, and support equipment maintenance activities at worldwide operating bases, Active duty Air Force, Air National Guard/AF Reserves sites. Base Mx currently consists of the following systems: IMDS Central Database (IMDS CDB), Maintenance Scheduling Module (MSM), Enhanced Maintenance Operations Center (EMOC), Training Business Area (TBA), Computer Software Configuration System (CSCS), Remote Access (RA), IMDS CDB Web Services and Precision Measurement Equipment Laboratories (PMEL) Automated Management System (PAMS).

**Objective:** Compete the replacement for the current Maintenance Operational System Support (MOSS) Technical services contract.

**Scope:** Performing Level III technical services which include corrective, perfective, adaptive and preventive maintenance.

**Acquisition Approach:**

Small Business Enterprise Applications Solutions (SBEAS)

**Period of Performance:**

Mar 2021 – Mar 2026 (One year base period plus four 1-year option periods)

**Anticipated RFP Release Date:**

1QFY21

**Estimated Dollar Value:**

$12M - $14M

**NAICS Code:**

541511 – Custom Computer Programming Services

**Small Business Set Aside:**

Yes

**Incumbent:**

ARRAY Information Technology, Inc., FA8771-12-D-1011 0007

# Depot Maintenance Consolidated Operational Database (DMCODB)

**HIM** Maintenance

**WP**

**Capability Delivery Manager:**
Mr. Mark Greathouse: (937) 656-0589

**Contracting Officer:**
Ms. Amanda Myers: (937) 257-7603

**Program Description:** The DMCODB serves as the integrated and consolidated database for six Depot Maintenance System Integration (DMSI) applications and interacts with Spectrum System Development Architecture Framework. DMSI provides consolidated, standardized, global information to support Depot Maintenance processes.

**Objective:** Provide sustainment, maintenance and surveillance support for the DMCODB is support of daily operations in the Air Force aircraft maintenance depots.

**Scope:** Perform database modifications and provide support to DMCODB, including surveillance of batch jobs, maintaining 150+ external and internal interfaces, and environment set-up for all database instances.

**Acquisition Approach:**

Small Business Enterprise Applications Solutions (SBEAS)

**Period of Performance:**

Aug 2020 – Aug 2024 (One six month base period plus two 1-year option periods, plus two 6 month option periods, plus Extension of Services (EoS))

**Anticipated RFP Release Date:**

3QFY20

**Estimated Dollar Value:**

$7M - $9M

**NAICS Code:**

541511 – Custom Computer Programming Services

**Small Business Set Aside:**

Yes

**Incumbent:**

ARRAY Information Technology, Inc., FA8771-12-D-1011 SC14

# HIM
**Maintenance**

# Reliability and Maintainability Information System (REMIS) – Capability Support

**WP**

**Capability Delivery Manager:**
Mr. Mark Kassman: (937) 656-2470

**Contracting Officer:**
Ms. Michele Walker: (937) 257-4846

**Program Description:** The Air Force (AF) Enterprise system that provides real time operational maintenance status on aircraft and weapon systems combat readiness, availability, reliability, maintainability, trend analysis, failure prediction, utilization, Time Compliance Technical Order (TCTO) and configuration status of all Air Force weapon systems world-wide.

**Objective:** Provide an Agile software development capability to the REMIS program. Support is anticipated to be off-site (i.e., contractor facility). Task management activities will be located on-site at Wright-Patterson Air Force Base, OH

**Scope:** Provide application services to support the REMIS Program Office in:
1) Development, testing and fielding of approved USAF requirements
2) Assist in the migration of the REMIS application and data from Defense Information Systems Agency (DISA) to an AF approved Cloud environment
3) Add new capabilities that will enable the replacement and decommissioning of other Logistics Systems as may be directed by the Air Force

**Acquisition Approach:**

GSA VETS 2 IDIQ

**Period of Performance:**

Dec 2020 – Dec 2025 (One year base period plus four 1-year option periods)

**Anticipated FOPR Release Date:**

3QFY20

**Estimated Dollar Value:**

$60M - $85M

**NAICS Code:**

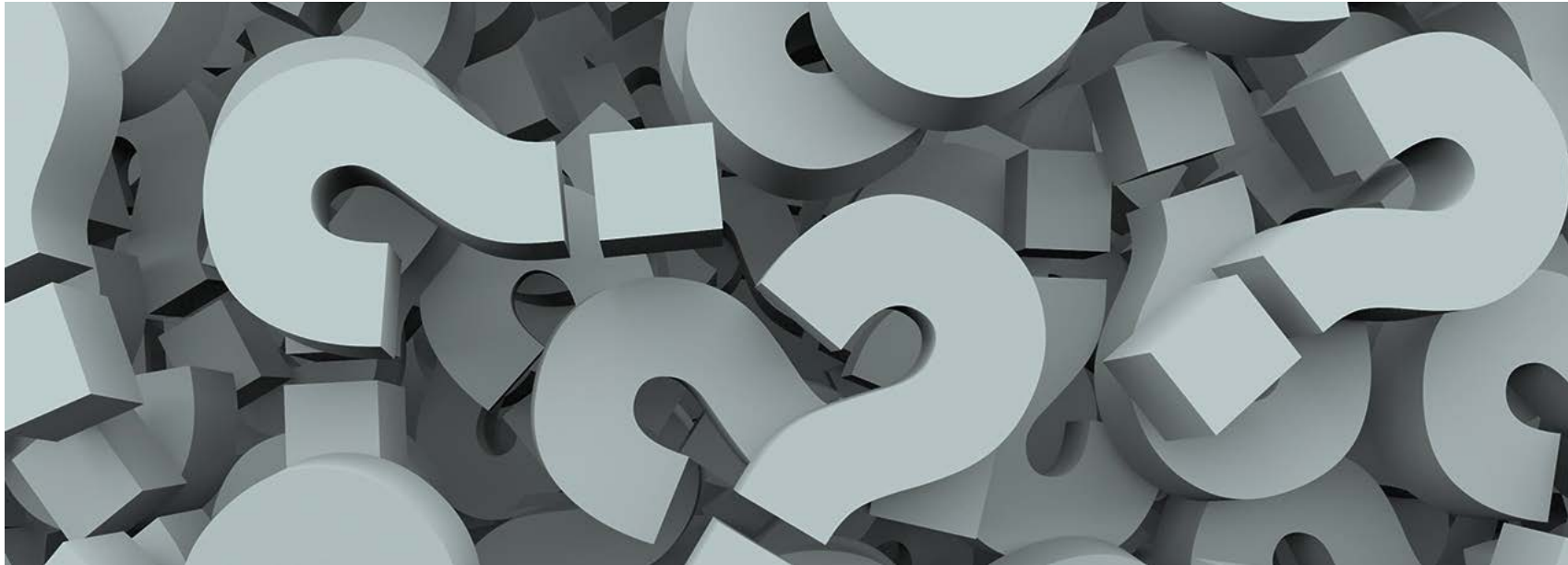541511 – Custom Computer Programming Services

**Small Business Set Aside:**

Yes

**Incumbent:**

Northrop Grumman Systems Corporation, FA8732-14-D-0028 SC01

# Any Questions?



# Use Q&A option
# Or email besvendorcomm@gmail.com

# HIB
**Mission Support Systems**

# Global Force Management-Data Initiative Air Force Organizational Server (GFM-DI AFOS)

**G**

**Capability Delivery Manager:**
Capt Joshua Maxwell: (334) 416-6936

**Contracting Officer:**
Ms. Yolanda McCain / Mr. Adam Golden: (334) 416-4506

---

**Program Description:** The GFM-DI AFOS ensures force-structure data is available for Combatant Commanders (COCOMs) use in real-time strategic war planning. The AFOS provides data visibility down to the individual billet and asset level to include the past, present and future structure of each AF organization. The AFOS produces consistent force structure data in the Joint Staff J8 format that is well defined, centrally managed and interoperable in a net-centric environment for use by other users, systems and functions, as needed.

**Objective:** To support the GFM-DI AFOS mission ensuring War and Contingency Planners in the Air Force and Joint Staff will have timely access to authoritative Air Force force structure, manpower/platform authorizations, and/or current allocations of the same.

**Scope:** GFM-DI requires contractor support for the development and maintenance of the Air Force Organizational Server (AFOS) Secure Internet Protocol Router (SIPR) and Non-Secure Internet Protocol Router (NIPR) versions 2.x within the appropriate Defense Information Systems Agency (DISA) environment.

**Acquisition Approach:**

8(a)

**Period of Performance:**

Sep 2020 – Mar 2025 (Six month base period plus four 1-year option periods)

**Anticipated RFP Release Date:**

TBD

**Estimated Dollar Value:**

$6M

**NAICS Code:**

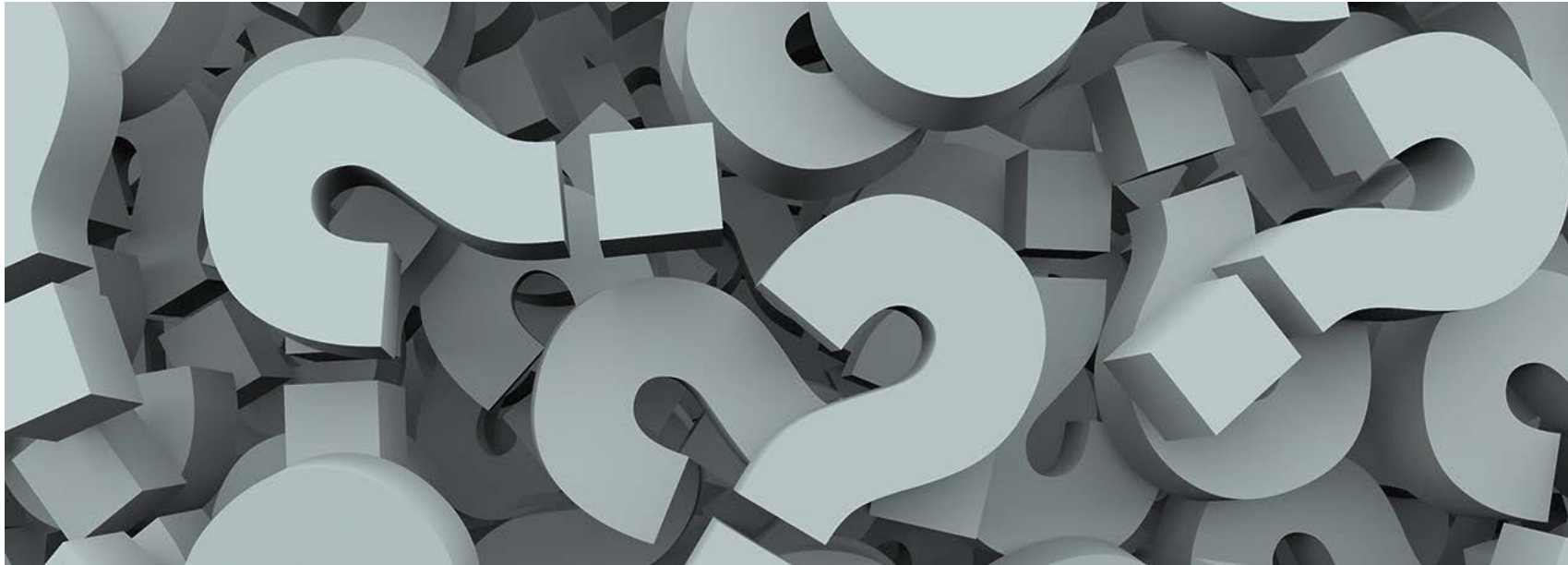541512 – Custom Systems Design Services

**Small Business Set Aside:**

Yes

**Incumbent:**

Veteran Corps – Joint Venture, FA8771-15-F-0003

# Any Questions?



# Use Q&A option

# Or email besvendorcomm@gmail.com

# HIB
## Mission Support Systems

# Integrated Budget Documentation and Execution System (IDECS)

**WP**

**Capability Delivery Manager:**
Mr. Scott Fogle: (937) 257-9867

**Contracting Officer:**
Ms. Jillian Kovacs: (937) 904-0213

**Program Description:** IDECS enables business practices in supporting Air Force (AF) budget development cycles during the Planning, Programming, Budgeting, and Execution process. It supports authoring, review, consolidation, and publication of investment budget justification documentation for the annual Office of the Secretary of Defense (OSD) Program Budget Review (PBR) and the President's Budget (PB) submission to the Congress.

**Objective:** Support the Deputy Assistant Secretary of the Air Force for Acquisition Integration, Chief Information Office (SAF/AQXS) in the enhancement and sustainment of the IDECS capability.

**Scope:** Integrate programming, budgeting, and execution activities for AF programs using the IDECS capability. High level requirements will require functional and technical expertise in the following general task and activity areas:
1) Program Management
2) Help Desk Support
3) Training Support
4) Maintenance and Concept Support (DISA Hosting Facility)
5) Systems Cybersecurity/Information Assurance Certification
6) System Maintenance/Enhancement and Sustainment
7) Software Release Management
8) Testing

**Acquisition Approach:**

Small Business Enterprise Applications Solutions (SBEAS)

**Period of Performance:**

Mar 2021 – Mar 2026 (One year base period plus four 1-year option periods)

**Anticipated RFP Release Date:**

4QFY20

**Estimated Dollar Value:**

$10M - $15M

**NAICS Code:**

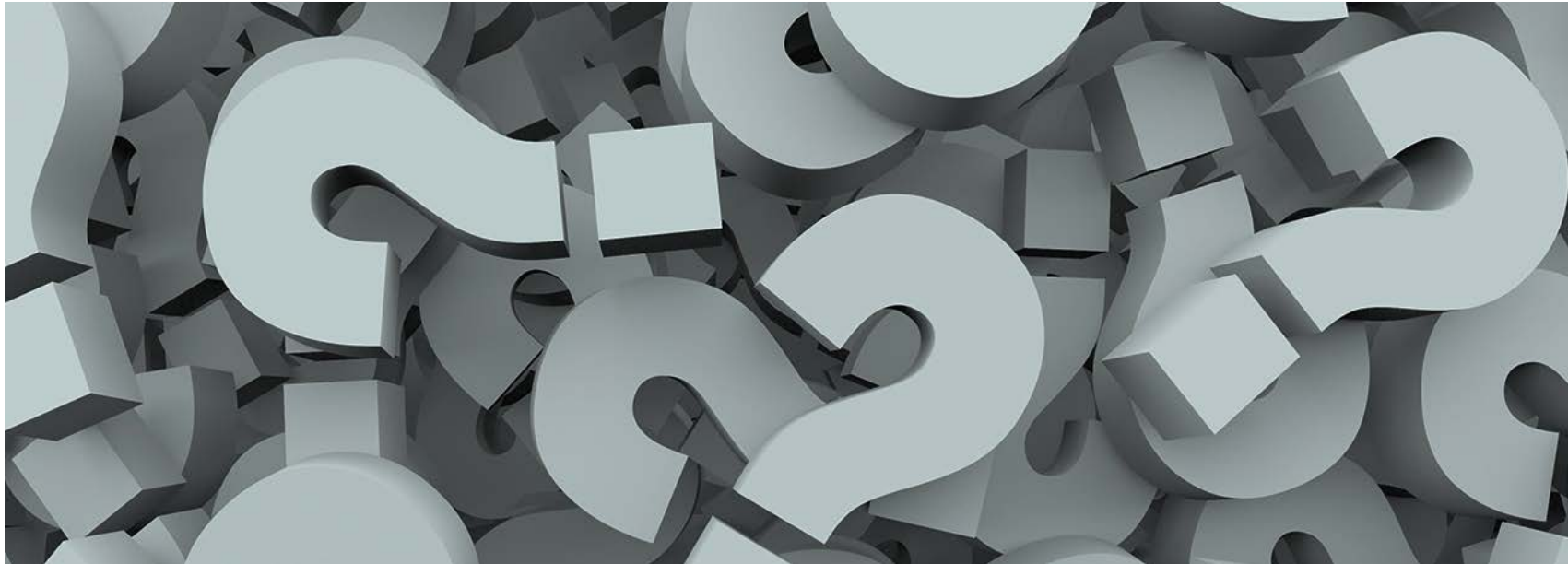541511 – Custom Computer Programming Services

**Small Business Set Aside:**

TBD

**Incumbent:**

ARRAY Information Technology, Inc., FA8771-12-D-1011 SC18

# Any Questions?



# Use Q&A option
# Or email besvendorcomm@gmail.com

# Thank you for attending
*the* **12th Annual 2020**

# Vendor Industry Day

## www.airforcebes.af.mil

**AFCEA** **TECHMGM**

### CONNECT WITH US

f facebook.com/AirForceBES

twitter.com/AirForceBES

in linkedin.com/in/airforcebes

Instagram.com/airforcebes

### EXPLORE OUR WEBSITE

- Reference Guide
  (Description of all BES programs)

- SMART Guide
  (Acquisitions within the next 18 months)

- Meeting Request Form
  ...and more